

Total Industry

Year	January	February	March	April	May	June	July	August	September	October	November	December	Total
2018	7.309	7.137	8.228	8.508	9.344	9.784	9.817	9.278	8.473	8.031	10.223	12.338	110.300
2019	8.535	7.966	9.506	7.491	9.055	10.297	7.737	8.348	7.703	8.862	10.814	12.970	109.284
2020	6.806	8.607	3.246	357	2.741	10.775	10.702	8.812	8.510	10.778	11.040	14.352	96.726
2021	10.236	10.796	11.909	10.948	12.857	11.782	11.056	10.880	9.730	9.482	9.527	12.047	131.250
2022	10.584	11.330	11.462	11.010	10.525	10.728	9.907	10.244	8.249	11.399	9.420	11.409	126.267
2023	9.732	9.495	10.991	11.107	11.440	10.757	10.743	11.147	11.503	11.148	11.467	11.861	131.391
2024	9.644	9.434	10.741	10.395	10.819	11.019	9.985	10.074	9.149	10.038	11.297	12.068	124.663
2025	8.720	9.083	12.246	10.648	9.762	8.660	8.172	8.202	7.787	8.223	9.815	11.971	113.289
2026	7.572	7.861	8.666										24.099



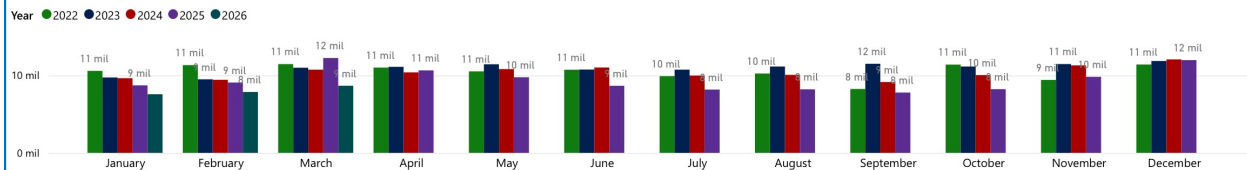
Grupo Unico de Ingresos de Automoviles

Fuel Type Todas Brand Todas

Total Units PR & USVI TY por Month y Year



Total Units PR & USVI TY por Month y Year



PR Total

Year	January	February	March	April	May	June	July	August	September	October	November	December	Total
2019	8.168	7.721	9.307	7.351	8.863	10.161	7.631	8.235	7.546	8.628	10.508	12.497	106.616
2020	6.653	8.402	3.132	287	2.666	10.648	10.595	8.691	8.432	10.669	10.862	13.983	95.020
2021	10.085	10.540	11.697	10.814	12.686	11.636	10.926	10.755	9.570	9.281	9.346	11.809	129.145
2022	10.407	11.117	11.186	10.833	10.326	10.516	9.709	10.031	8.076	11.174	9.147	11.082	123.604
2023	10.309	10.732	10.870	11.158	10.458	10.598	11.000	11.343	10.896	11.124	11.538	128.531	
2024	10.275	10.602	10.239	10.679	10.772	9.806	9.926	8.934	9.788	10.864	11.655	121.999	
2025	8.595	8.924	12.072	10.523	9.642	8.528	8.052	8.127	7.673	8.045	9.351	11.451	110.983
2026	7.399	7.722	8.554										23.675



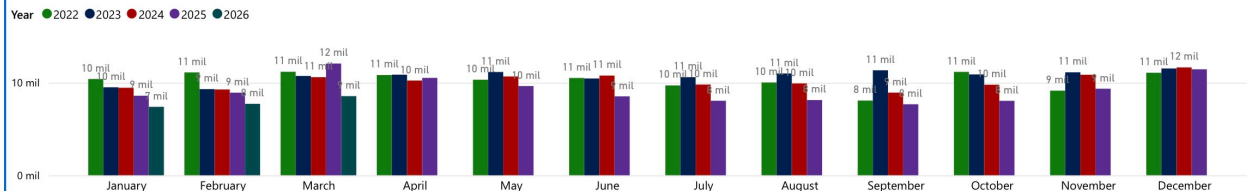
Grupo Unico de Ingresos de Automoviles

Fuel Type Todas Brand Todas

Total Units PR TY por Month y Year



Total Units PR TY por Month y Year



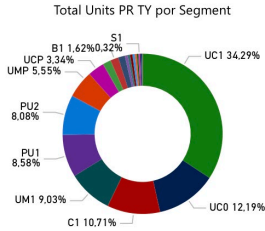
PR Total by Segment

Year

2011 2017 2022
 2012 2018 2023
 2013 2019 2024
 2014 2020 2025
 2015 2021 2026

Month

January May September
 February June October
 March July November
 April August December

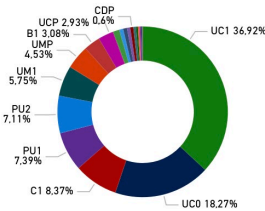


Fuel Type

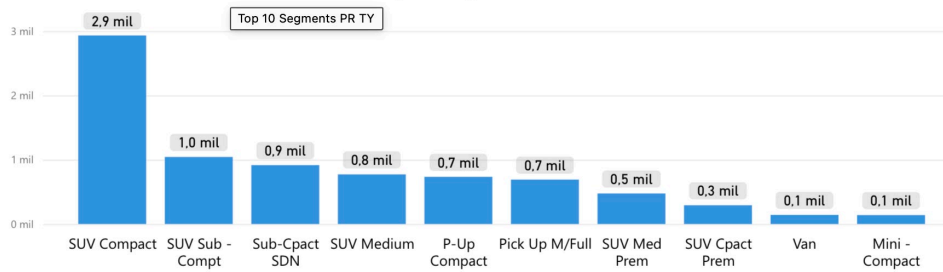
Todas

Segment	Segment Description	Total Units PR TY	Total Units PR LY	Total Units Var PR	Total Units PR % Var
UM1	SUV Medium	772	694	78	11,24%
C2	Sub-Cpact 2DR	116	87	29	33,33%
DP	SUV Cpact Prem	6		6	
DE	M/L SDN	9	7	2	28,57%
BP	Mini - CompPrem	10	9	1	11,11%
EFP	Full SDN Prem	4	3	1	33,33%
UFP	SUV Full Prem	12	11	1	9,09%
SP	Sport Prem	33	33	0	0,00%
S1	Sport	27	28	-1	-3,57%
Van	Van	142	148	-6	-4,05%
DP	M/L SDN Prem	5	14	-9	-64,29%
CV	Crossover SDN	27	43	-16	-37,21%
CD1	Compact SDN	42	60	-18	-30,00%
UF1	SUV Full Size	49	74	-25	-33,78%
CDP	Cpact SDN Prem	42	72	-30	-41,67%
MV	Minivan	41	91	-50	-54,95%
UCP	SUV Cpact Prem	286	354	-68	-19,21%
UMP	SUV Med Prem	475	547	-72	-13,16%
C1	Sub-Cpact SDN	916	1.010	-94	-9,31%
Total		8.554	12.069	-3.515	

Total Units PR LY por Segment



Top 10 Segments PR TY



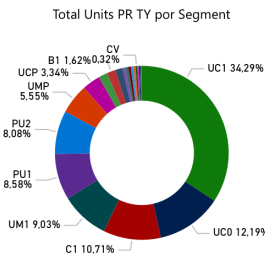
PR Segment % Share

Year

2011 2017 2022
 2012 2018 2023
 2013 2019 2024
 2014 2020 2025
 2015 2021 2026

Month

January May September
 February June October
 March July November
 April August December



Fuel Type

Todas

Seg Parent	Total Units PR TY	% Share Total Units PR TY	Total Units PR LY	% Share Total Units PR LY	Total Units Var PR	Total Units PR % Var	Prior Month Units PR	% Share Prior Month Units
B TTL	149	1,74%	381	3,16%	-232	-60,89%	112	1,45%
Mini - Compact	139	1,62%	372	3,08%	-233	-62,63%	105	1,36%
Mini - CompPrem	10	0,12%	9	0,07%	1	11,11%	7	0,09%
C TTL	1.059	12,38%	1.143	9,47%	-84	-7,35%	1.026	13,29%
Crossover SDN	27	0,32%	43	0,36%	-16	-37,21%	27	0,35%
Sub-Cpact 2DR	116	1,36%	87	0,72%	29	33,33%	108	1,40%
Sub-Cpact Prem			3	0,02%	-3			
Sub-Cpact SDN	916	10,71%	1.010	8,37%	-94	-9,31%	891	11,54%
CD TTL	86	1,01%	132	1,09%	-46	-34,85%	67	0,87%
Compact SDN	42	0,49%	60	0,50%	-18	-30,00%	43	0,56%
Cpact SDN Prem	42	0,49%	72	0,60%	-30	-41,67%	24	0,31%
SUV Med Prem	2	0,02%			2			
DE TTL	29	0,34%	40	0,33%	-11	-27,50%	18	0,23%
Full SDN Prem	4	0,05%	2	0,02%	2	100,00%	1	0,01%
M/L SDN	9	0,11%	7	0,06%	2	28,57%	3	0,04%
M/L SDN Prem	3	0,04%	10	0,08%	-7	-70,00%	9	0,12%
SUV Cpact Prem	13	0,15%	21	0,17%	-8	-38,10%	5	0,06%
MV TTL	43	0,50%	96	0,80%	-53	-55,21%	40	0,52%
Full SDN Prem			1	0,01%	-1			
M/L SDN Prem	2	0,02%	4	0,03%	-2	-50,00%	4	0,05%
Minivan	41	0,48%	91	0,75%	-50	-54,95%	36	0,47%
PU TTL	1.332	15,57%	1.613	13,36%	-281	-17,42%	1.112	14,40%
Pick Up M/Full	691	8,08%	858	7,11%	-167	-19,46%	500	6,48%
P-Up Compact	641	7,49%	755	6,25%	-114	-15,10%	612	7,93%
SP TTL	60	0,70%	61	0,51%	-1	-1,64%	60	0,78%
Sport	27	0,32%	28	0,23%	-1	-3,57%	29	0,38%
Sport Prem	33	0,39%	33	0,27%	0	0,00%	31	0,40%
SUV TTL	5.652	66,07%	8.458	70,06%	-2.806	-33,18%	5.153	66,73%
P-Up Compact	93	1,09%	137	1,13%	-44	-32,12%	77	1,00%
SUV Compact	2.931	34,26%	4.157	36,92%	-1.526	-34,28%	2.634	34,18%
Total	8.554	100,00%	12.072	100,00%	-3.518	-29,14%	7.722	100,00%

PR Market Month

Year

2011	2017	2022
2012	2018	2023
2013	2019	2024
2014	2020	2025
2015	2021	2026

2016

Month

January	May	September
February	June	October
March	July	November
April	August	December

Fuel Type

Todas



CB	Total Units PR TY	% Share Total Units PR	Total Units PR LY	% Share Total Units PR LY	Total Units Var PR	Total Units PR % Var
US	1.504	17,58%	1.952	16,17%	-448	-22,95%
Chrysler	688	8,04%	678	5,62%	10	1,47%
Ford	711	8,31%	1.046	8,66%	-335	-32,03%
GM	94	1,10%	211	1,75%	-117	-55,45%
Lincoln	11	0,13%	17	0,14%	-6	-35,29%
KO	2.001	23,39%	3.640	30,15%	-1.639	-45,03%
Genesis	29	0,34%	33	0,27%	-4	-12,12%
Hyundai	1.203	14,06%	2.021	16,74%	-818	-40,48%
Kia	769	8,99%	1.586	13,14%	-817	-51,51%
JA	4.412	51,58%	5.674	47,00%	-1.262	-22,24%
Acura	75	0,88%	53	0,44%	22	41,51%
Honda	399	4,66%	531	4,40%	-132	-24,86%
Infiniti	22	0,26%	35	0,29%	-13	-37,14%
Lexus	141	1,65%	156	1,29%	-15	-9,62%
Mazda	143	1,67%	178	1,47%	-35	-19,66%
Mitsubishi	691	8,08%	1.058	8,76%	-367	-34,69%
Nissan	562	6,57%	845	7,00%	-283	-33,49%
Subaru	20	0,23%	36	0,30%	-16	-44,44%
Toyota	2.359	27,58%	2.782	23,05%	-423	-15,20%
EU	637	7,45%	806	6,68%	-169	-20,97%
Alfa Romeo	1	0,01%			1	
Audi	22	0,26%	59	0,49%	-37	-62,71%
Bentley			1	0,01%	-1	
BMW	223	2,61%	288	2,39%	-65	-22,57%
Fiat	1	0,01%			1	
Total	8.554	100,00%	12.072	100,00%	-3.518	-29,14%

Fiat	1	0,01%			1	
Lamborghini			2	0,02%	-2	
LandRover	36	0,42%	29	0,24%	7	24,14%
Mercedes	169	1,98%	186	1,54%	-17	-9,14%
Mini	36	0,42%	52	0,43%	-16	-30,77%
Porsche	45	0,53%	39	0,32%	6	15,38%
Volvo	29	0,34%	44	0,36%	-15	-34,09%
VW	75	0,88%	106	0,88%	-31	-29,25%
Total	8.554	100,00%	12.072	100,00%	-3.518	-29,14%

PR Market YTD

Year

2011	2017	2022
2012	2018	2023
2013	2019	2024
2014	2020	2025
2015	2021	2026
2016		

Month

January	May	September
February	June	October
March	July	November
April	August	December

Fuel Type

Todas



CB	Total Units PR TY	% Share Total Units PR	Total Units PR LY	% Share Total Units PR LY	Total Units Var PR	Total Units PR % Var
US	3.904	16,49%	4.637	15,67%	-733	-15,81%
Chrysler	1.505	6,36%	1.719	5,81%	-214	-12,45%
Ford	2.012	8,50%	2.361	7,98%	-349	-14,78%
GM	360	1,52%	526	1,78%	-166	-31,56%
Lincoln	27	0,11%	31	0,10%	-4	-12,90%
KO	5.771	24,38%	9.153	30,93%	-3.382	-36,95%
Genesis	75	0,32%	88	0,30%	-13	-14,77%
Hyundai	3.519	14,86%	5.121	17,31%	-1.602	-31,28%
Kia	2.177	9,20%	3.944	13,33%	-1.767	-44,80%
JA	12.262	51,79%	13.932	47,08%	-1.670	-11,99%
Acura	190	0,80%	165	0,56%	25	15,15%
Honda	1.146	4,84%	1.174	3,97%	-28	-2,39%
Infiniti	62	0,26%	88	0,30%	-26	-29,55%
Lexus	408	1,72%	466	1,57%	-58	-12,45%
Mazda	388	1,64%	392	1,32%	-4	-1,02%
Mitsubishi	1.706	7,21%	2.380	8,04%	-674	-28,32%
Nissan	1.257	5,31%	2.069	6,99%	-812	-39,25%
Subaru	51	0,22%	96	0,32%	-45	-46,88%
Toyota	7.054	29,80%	7.102	24,00%	-48	-0,68%
EU	1.738	7,34%	1.869	6,32%	-131	-7,01%
Alfa Romeo	2	0,01%	1	0,00%	1	100,00%
Audi	82	0,35%	132	0,45%	-50	-37,88%
Bentley	3	0,01%	4	0,01%	-1	-25,00%
BMW	598	2,53%	586	1,98%	12	2,05%
Ferrari	4	0,02%	6	0,02%	-2	-33,33%
Total	23.675	100,00%	29.591	100,00%	-5.916	-19,99%

Ferrari	4	0,02%	6	0,02%	-2	-33,33%
Fiat	3	0,01%	1	0,00%	2	200,00%
Lamborghini	5	0,02%	4	0,01%	1	25,00%
LandRover	83	0,35%	72	0,24%	11	15,28%
Maserati			1	0,00%	-1	
Mercedes	415	1,75%	417	1,41%	-2	-0,48%
Mini	100	0,42%	141	0,48%	-41	-29,08%
Porsche	117	0,49%	127	0,43%	-10	-7,87%
Volvo	126	0,53%	105	0,35%	21	20,00%
VW	200	0,84%	272	0,92%	-72	-26,47%
Total	23.675	100,00%	29.591	100,00%	-5.916	-19,99%