

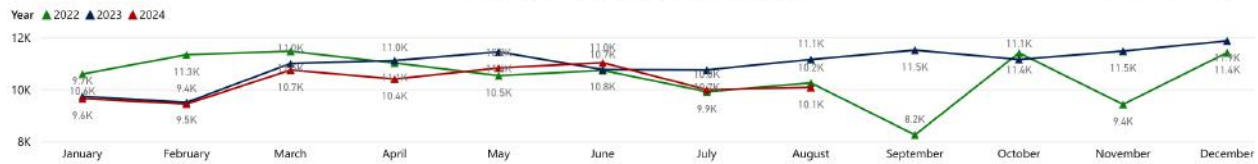
Total Industry

Year	January	February	March	April	May	June	July	August	September	October	November	December	Total
2017	6,580	6,856	7,271	6,009	6,944	8,513	7,067	7,340	2,290	5,746	9,585	11,606	85,807
2018	7,909	7,137	8,228	8,300	9,344	9,764	9,817	9,278	8,473	8,831	10,223	12,996	110,300
2019	8,535	7,966	9,506	7,491	9,055	10,297	7,737	8,348	7,703	8,862	10,814	12,970	109,284
2020	6,806	8,607	3,246	357	2,741	10,775	10,702	8,812	8,510	10,778	11,040	14,352	96,726
2021	10,236	10,796	11,909	10,948	12,857	11,782	11,056	10,880	9,730	9,482	9,527	12,047	131,250
2022	10,584	11,330	11,462	11,010	10,525	10,728	9,907	10,244	8,249	11,399	9,420	11,409	126,267
2023	9,732	9,495	10,991	11,107	11,440	10,757	10,743	11,147	11,503	11,148	11,467	11,861	131,391
2024	9,644	9,434	10,741	10,395	10,819	11,019	9,985	10,074					82,111

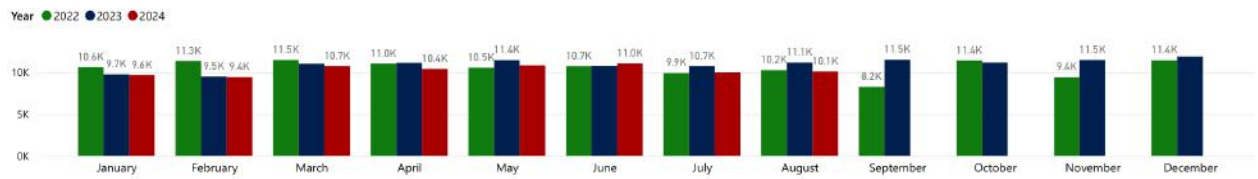


Fuel Type: All
Brand: All

Total Units PR & USVI TY by Month and Year



Total Units PR & USVI TY by Month and Year



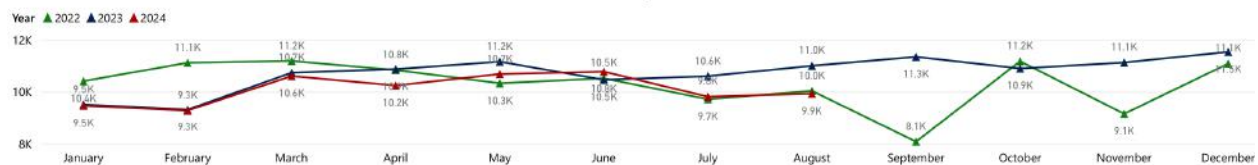
PR Total

Year	January	February	March	April	May	June	July	August	September	October	November	December	Total
2017	6,340	6,715	7,166	5,903	6,818	8,378	6,947	7,216	2,271	5,636	9,354	11,336	84,080
2018	7,721	6,828	8,026	8,105	9,152	9,596	9,724	9,156	8,335	8,595	10,001	12,702	107,941
2019	8,168	7,721	9,307	7,351	8,863	10,161	7,631	8,235	7,546	8,628	10,508	12,497	106,616
2020	6,653	8,402	3,132	287	2,666	10,648	10,595	8,691	8,432	10,669	10,862	13,983	95,020
2021	10,085	10,540	11,697	10,814	12,686	11,636	10,926	10,755	9,570	9,281	9,346	11,809	129,145
2022	10,407	11,117	11,186	10,833	10,326	10,516	9,709	10,031	8,076	11,174	9,147	11,082	123,604
2023	9,505	9,309	10,732	10,870	11,158	10,458	10,598	11,000	11,343	10,896	11,124	11,538	128,531
2024	9,459	9,275	10,602	10,239	10,679	10,772	9,806	9,926					80,758

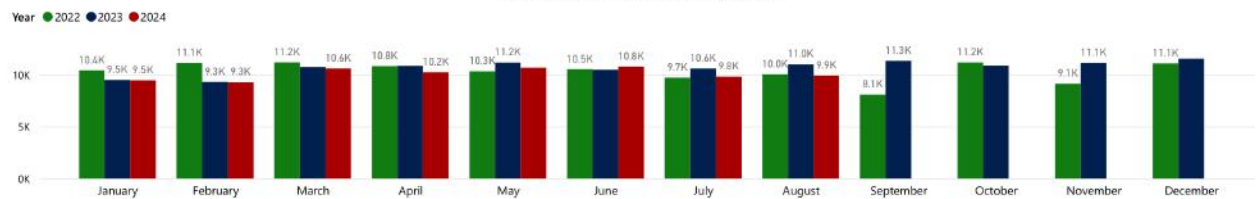


Fuel Type: All
Brand: All

Total Units PR TY by Month and Year



Total Units PR TY by Month and Year



PR Total by Segment

Year

2011 2016 2021

2012 2017 2022

2013 2018 2023

2014 2019 2024

2015 2020 2025

Month

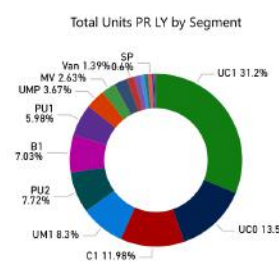
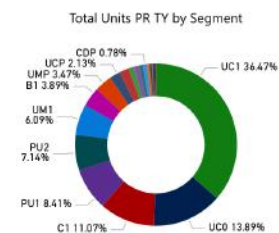
January May September

February June October

March July November

April August December

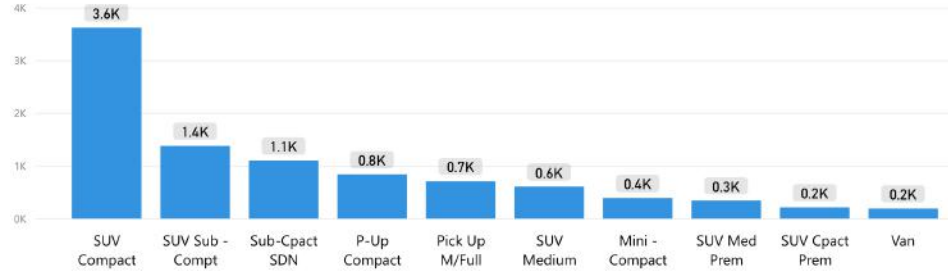
Segment	Segment Description	Total Units PR TY	Total Units PR LY	Total Units Var PR	Total Units PR % Var
UC1	SUV Compact	3,620	3,432	188	5.48%
UC0	SUV Sub - Compt	1,379	1,312	67	5.11%
C1	Sub-Cpact SDN	1,099	1,318	-219	-16.62%
PU1	P-Up Compact	835	658	177	26.90%
PU2	Pick Up M/Full	709	849	-140	-16.49%
UM1	SUV Medium	604	913	-309	-33.84%
B1	Mini - Compact	386	773	-387	-50.06%
UMP	SUV Med Prem	344	404	-60	-14.85%
UCP	SUV Cpact Prem	211	271	-60	-22.14%
Van	Van	190	153	37	24.18%
MV	Minivan	109	289	-180	-62.28%
C2	Sub-Cpact 2DR	102	131	-29	-22.14%
CD1	Compact SDN	80	76	4	5.26%
CDP	Cpact SDN Prem	77	82	-5	-6.10%
SP	Sport Prem	57	66	-9	-13.64%
UF1	SUV Full Size	35	9	26	288.89%
S1	Sport	32	34	-2	-5.88%
UFP	SUV Full Prem	21	12	9	75.00%
Total		9,926	10,827	-901	-8.32%



Fuel Type

All

Top 10 Segments PR TY



PR Segment % Share

Year

2011 2016 2021

2012 2017 2022

2013 2018 2023

2014 2019 2024

2015 2020 2025

Month

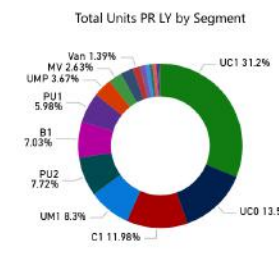
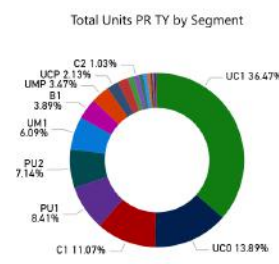
January May Septem...

February June October

March July November

April August December

Seg Parent	Total Units PR TY	% Share Total Units PR TY	Total Units PR LY	% Share Total Units PR LY	Total Units Var PR	Total Units PR % Var	Prior Month Units PR	% Share Prior Month Units
B TTL	391	3.94%	780	7.09%	-389	-49.87%	313	3.19%
Mini - Compact	386	3.89%	773	7.03%	-387	-50.06%	304	3.10%
Mini - CompPrem	5	0.05%	7	0.06%	-2	-28.57%	9	0.09%
C TTL	1,210	12.19%	1,465	13.32%	-255	-17.41%	1,264	12.89%
Crossover SDN	9	0.09%	16	0.15%	-7	-43.75%	24	0.24%
Sub-Cpact 2DR	102	1.03%	131	1.19%	-29	-22.14%	106	1.08%
Sub-Cpact SDN	1,099	11.07%	1,318	11.98%	-219	-16.62%	1,134	11.56%
CD TTL	157	1.58%	158	1.44%	-1	-0.63%	157	1.60%
Compact SDN	80	0.81%	76	0.69%	4	5.26%	83	0.85%
Cpact SDN Prem	77	0.78%	82	0.75%	-5	-6.10%	74	0.75%
DE TTL	16	0.16%	22	0.20%	-6	-27.27%	13	0.13%
Full SDN Prem	3	0.03%	2	0.02%	1	50.00%	2	0.02%
M/L SDN	4	0.04%	14	0.13%	-10	-71.43%	3	0.03%
M/L SDN Prem	9	0.09%	6	0.05%	3	50.00%	8	0.08%
MV TTL	113	1.14%	289	2.63%	-176	-60.90%	302	3.08%
M/L SDN Prem	4	0.04%			4		1	0.01%
Minivan	109	1.10%	289	2.63%	-180	-62.28%	301	3.07%
Other TTL	0	0.00%	0	0.00%	0		0	
Other	0	0.00%	0	0.00%	0		0	
Trucks	0	0.00%	0	0.00%	0		0	
PU TTL	1,402	14.12%	1,426	12.96%	-24	-1.68%	1,213	12.37%
Pick Up M/Full	709	7.14%	849	7.72%	-140	-16.49%	669	6.82%
P-Up Compact	693	6.98%	577	5.25%	116	20.10%	544	5.55%
SP TTL	89	0.90%	100	0.91%	-11	-11.00%	61	0.62%
Sport	32	0.32%	34	0.31%	-2	-5.88%	27	0.28%
Sport Prem	57	0.57%	66	0.60%	-9	-13.64%	34	0.35%
SUV TTL	6,357	64.04%	6,607	60.06%	-250	-3.78%	6,288	64.12%
P-Up Compact	142	1.43%	81	0.74%	61	75.31%	128	1.31%
Total	9,926	100.00%	11,000	100.00%	-1,074	-9.76%	9,806	100.00%



Fuel Type

All

PR Market Month

Year

2011	2016	2021
2012	2017	2022
2013	2018	2023
2014	2019	2024
2015	2020	2025

Month

January	May	September
February	June	October
March	July	November
April	August	December

Fuel Type

All



CB	Total Units PR TY	% Share Total Units PR	Total Units PR LY	% Share Total Units PR LY	Total Units Var PR	Total Units PR % Var
US	1,860	18.74%	2,023	18.39%	-163	-8.06%
Chrysler	647	6.52%	723	6.57%	-76	-10.51%
Ford	1,029	10.37%	1,113	10.12%	-84	-7.55%
GM	184	1.85%	187	1.70%	-3	-1.60%
KO	2,505	25.24%	2,902	26.38%	-397	-13.68%
Genesis	31	0.31%	36	0.33%	-5	-13.89%
Hyundai	1,520	15.31%	1,588	14.44%	-68	-4.28%
Kia	954	9.61%	1,278	11.62%	-324	-25.35%
JA	5,007	50.44%	5,441	49.46%	-434	-7.98%
Acura	36	0.36%	49	0.45%	-13	-26.53%
Honda	384	3.87%	424	3.85%	-40	-9.43%
Infiniti	40	0.40%	30	0.27%	10	33.33%
Lexus	113	1.14%	123	1.12%	-10	-8.13%
Mazda	122	1.23%	114	1.04%	8	7.02%
Mitsubishi	751	7.57%	1,062	9.65%	-311	-29.28%
Nissan	721	7.26%	835	7.59%	-114	-13.65%
Subaru	31	0.31%	27	0.25%	4	14.81%
Toyota	2,809	28.30%	2,777	25.25%	32	1.15%
EU	554	5.58%	634	5.76%	-80	-12.62%
Alfa Romeo	8	0.08%	4	0.04%	4	100.00%
Audi	65	0.65%	56	0.51%	9	16.07%
Bentley	1	0.01%			1	
BMW	101	1.02%	183	1.66%	-82	-44.81%
Ferrari	3	0.03%	4	0.04%	-1	-25.00%
Lamborghini	1	0.01%	6	0.05%	-5	-83.33%
LandRover	29	0.29%	22	0.20%	7	31.82%
Total	9,926	100.00%	11,000	100.00%	-1,074	-9.76%

Lamborghini	1	0.01%	6	0.05%	-5	-83.33%
LandRover	29	0.29%	22	0.20%	7	31.82%
Maserati			3	0.03%	-3	
Mercedes	122	1.23%	132	1.20%	-10	-7.58%
Mini	14	0.14%	23	0.21%	-9	-39.13%
Porsche	39	0.39%	85	0.77%	-46	-54.12%
Volvo	35	0.35%	40	0.36%	-5	-12.50%
VW	136	1.37%	76	0.69%	60	78.95%
Total	9,926	100.00%	11,000	100.00%	-1,074	-9.76%

PR Market YTD

Year

2011	2016	2021
2012	2017	2022
2013	2018	2023
2014	2019	2024
2015	2020	2025

Month

January	May	September
February	June	October
March	July	November
April	August	December

Fuel Type

All



CB	Total Units PR TY	% Share Total Units PR	Total Units PR LY	% Share Total Units PR LY	Total Units Var PR	Total Units PR % Var
US	14,510	17.97%	16,267	19.45%	-1,757	-10.80%
Chrysler	5,078	6.29%	7,208	8.62%	-2,130	-29.55%
Ford	8,228	10.19%	8,020	9.59%	208	2.59%
GM	1,204	1.49%	1,039	1.24%	165	15.88%
KO	23,000	28.48%	23,154	27.69%	-154	-0.67%
Genesis	200	0.25%	273	0.33%	-73	-26.74%
Hyundai	13,152	16.29%	14,569	17.42%	-1,417	-9.73%
Kia	9,648	11.95%	8,312	9.94%	1,336	16.07%
JA	39,046	48.35%	39,858	47.66%	-812	-2.04%
Acura	381	0.47%	418	0.50%	-37	-8.85%
Honda	3,069	3.80%	3,488	4.17%	-419	-12.01%
Infiniti	264	0.33%	296	0.35%	-32	-10.81%
Lexus	896	1.11%	926	1.11%	-30	-3.24%
Mazda	833	1.03%	880	1.05%	-47	-5.34%
Mitsubishi	6,549	8.11%	7,311	8.74%	-762	-10.42%
Nissan	6,157	7.62%	6,072	7.26%	85	1.40%
Subaru	183	0.23%	175	0.21%	8	4.57%
Toyota	20,714	25.65%	20,292	24.26%	422	2.08%
EU	4,202	5.20%	4,351	5.20%	-149	-3.42%
Alfa Romeo	28	0.03%	29	0.03%	-1	-3.45%
Audi	376	0.47%	443	0.53%	-67	-15.12%
Bentley	11	0.01%	4	0.00%	7	175.00%
BMW	1,106	1.37%	1,346	1.61%	-240	-17.83%
Ferrari	14	0.02%	18	0.02%	-4	-22.22%
Fiat	5	0.01%	20	0.02%	-15	-75.00%
Jaguar	0	0.00%	7	0.01%	-7	-100.00%
Total	80,758	100.00%	83,630	100.00%	-2,872	-3.43%

Lamborghini	14	0.02%	21	0.03%	-7	-33.33%
LandRover	225	0.28%	164	0.20%	61	37.20%
Maserati	5	0.01%	9	0.01%	-4	-44.44%
Mercedes	693	0.86%	771	0.92%	-78	-10.12%
Mini	200	0.25%	197	0.24%	3	1.52%
Porsche	277	0.34%	255	0.30%	22	8.63%
Volvo	361	0.45%	462	0.55%	-101	-21.86%
VW	887	1.10%	605	0.72%	282	46.61%
Total	80,758	100.00%	83,630	100.00%	-2,872	-3.43%