

Total Industry

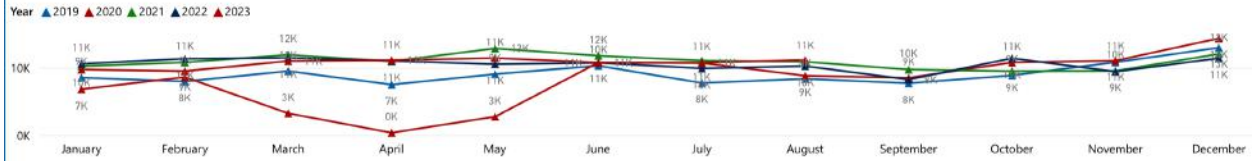
Year	January	February	March	April	May	June	July	August	September	October	November	December	Total
2015	6,666	6,531	7,261	7,734	8,052	7,768	8,168	8,178	8,318	7,458	7,824	8,004	87,009
2016	5,753	6,296	6,815	7,170	6,947	8,089	6,739	6,954	6,348	6,692	8,279	12,104	88,186
2017	6,580	6,856	7,271	6,009	6,944	8,513	7,067	7,340	2,290	5,746	9,585	11,606	85,807
2018	7,909	7,137	8,228	8,300	9,344	9,764	9,817	9,278	8,473	8,831	10,223	12,996	110,300
2019	8,535	7,966	9,506	7,491	9,055	10,297	7,737	8,348	7,703	8,862	10,814	12,970	109,284
2020	6,806	8,607	3,246	357	2,741	10,775	10,702	8,812	8,510	10,778	11,040	14,352	96,726
2021	10,236	10,796	11,909	10,948	12,857	11,782	11,056	10,880	9,730	9,482	9,527	12,047	131,250
2022	10,584	11,330	11,462	11,010	10,525	10,728	9,907	10,244	8,249	11,399	9,420	11,409	126,267
2023	9,732	9,495	10,991	11,107	11,440	10,757	10,743	11,147					85,412



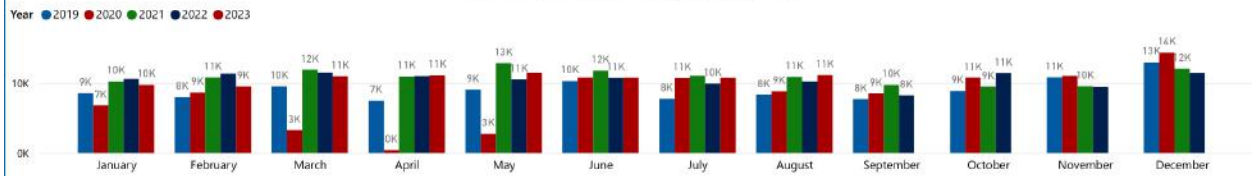
Fuel Type:

Brand:

Total Units PR & USVI TY by Month and Year



Total Units PR & USVI TY by Month and Year



PR Only

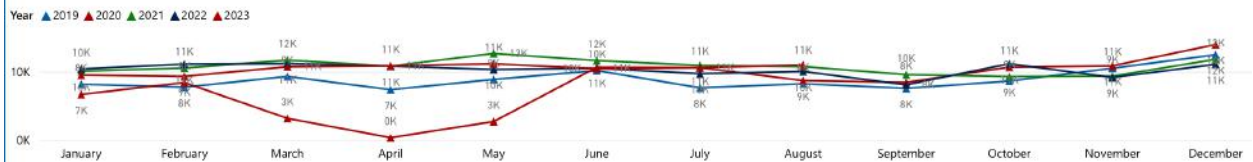
Year	January	February	March	April	May	June	July	August	September	October	November	December	Total
2018	7,721	6,828	8,026	8,105	9,152	9,596	9,724	9,156	8,335	8,595	10,001	12,702	107,941
2019	8,168	7,721	9,307	7,351	8,863	10,161	7,631	8,235	7,546	8,628	10,508	12,497	106,616
2020	6,653	8,402	3,132	287	2,666	10,648	10,595	8,691	8,432	10,669	10,862	13,983	95,020
2021	10,085	10,540	11,697	10,814	12,686	11,636	10,926	10,755	9,570	9,281	9,346	11,809	129,145
2022	10,407	11,117	11,186	10,833	10,326	10,516	9,709	10,031	8,076	11,174	9,147	11,082	123,604
2023	9,505	9,309	10,732	10,870	11,158	10,458	10,598	11,000					83,630



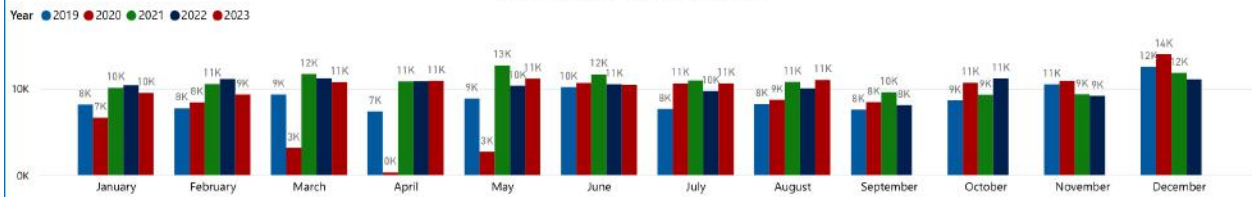
Fuel Type:

Brand:

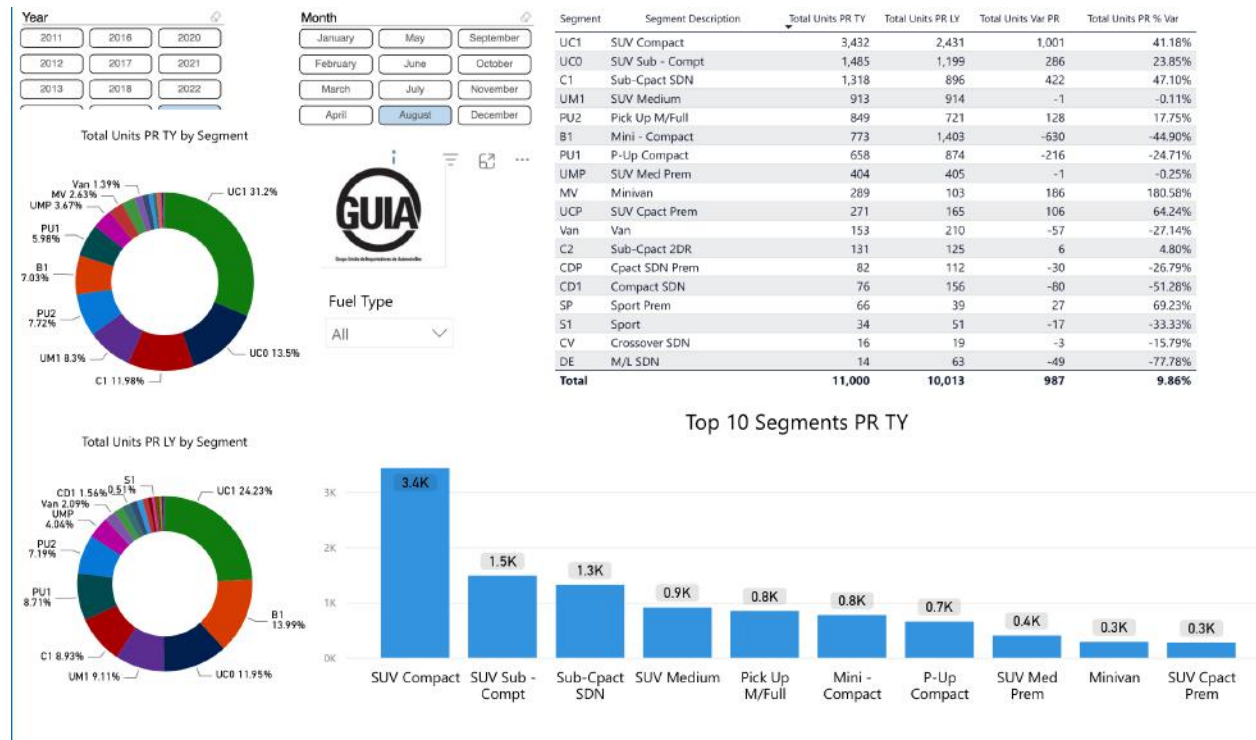
Total Units PR TY by Month and Year



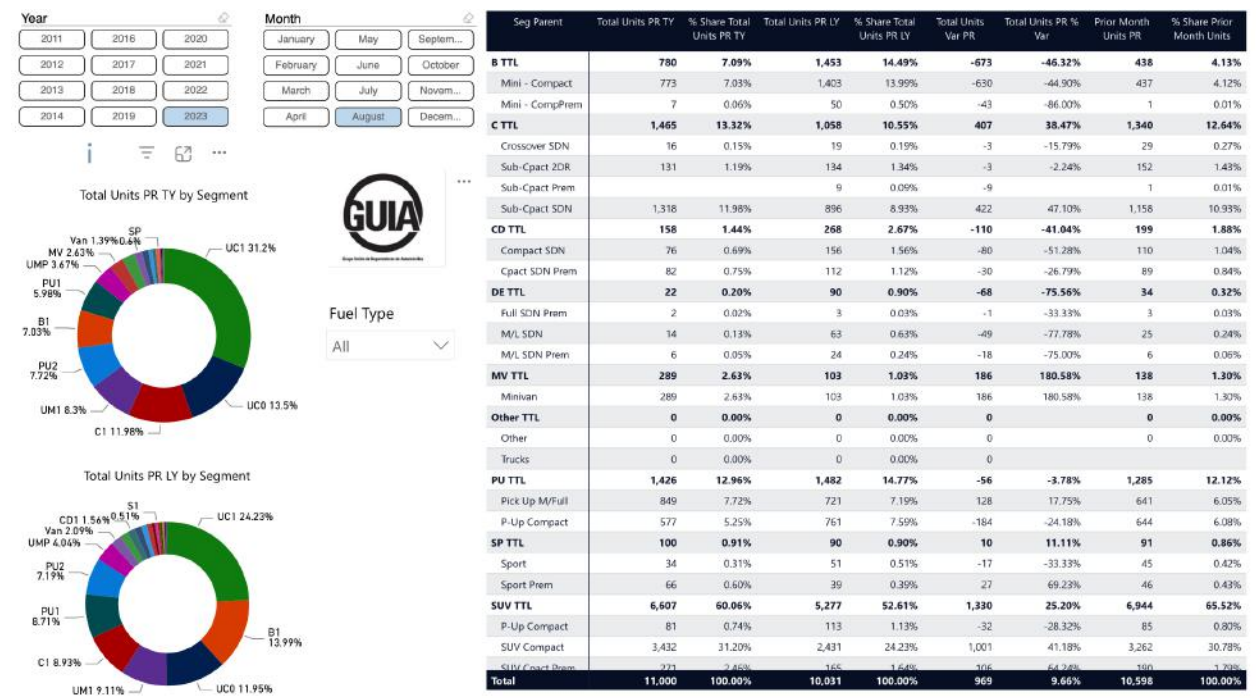
Total Units PR TY by Month and Year



PR Total by Segment



PR Segment % Share



PR Market Month

Year

2011	2016	2020
2012	2017	2021
2013	2018	2022
2014	2019	2023

Month

January	May	September
February	June	October
March	July	November
April	August	December

Fuel Type

All



CB	Total Units PR TY	% Share Total Units PR	Total Units PR LY	% Share Total Units PR LY	Total Units Var PR	Total Units PR % Var
US	2,023	18.39%	1,974	19.68%	49	2.48%
GM	187	1.70%	135	1.35%	52	38.52%
Ford	1,113	10.12%	1,020	10.17%	93	9.12%
Chrysler	723	6.57%	819	8.16%	-96	-11.72%
KO	2,902	26.38%	2,858	28.49%	44	1.54%
Kia	1,278	11.62%	916	9.13%	362	39.52%
Hyundai	1,588	14.44%	1,898	18.92%	-310	-16.33%
Genesis	36	0.33%	44	0.44%	-8	-18.18%
JA	5,441	49.46%	4,652	46.38%	789	16.96%
Toyota	2,777	25.25%	2,372	23.65%	405	17.07%
Subaru	27	0.25%	12	0.12%	15	125.00%
Nissan	835	7.59%	595	5.93%	240	40.34%
Mitsubishi	1,062	9.65%	905	9.02%	157	17.35%
Mazda	114	1.04%	111	1.11%	3	2.70%
Lexus	123	1.12%	138	1.38%	-15	-10.87%
Infiniti	30	0.27%	48	0.48%	-18	-37.50%
Honda	424	3.85%	439	4.38%	-15	-3.42%
Acura	49	0.45%	32	0.32%	17	53.13%
EU	634	5.76%	547	5.45%	87	15.90%
VW	76	0.69%	79	0.79%	-3	-3.80%
Volvo	40	0.36%	39	0.39%	1	2.56%
Porsche	85	0.77%	19	0.19%	66	347.37%
Mini	23	0.21%	38	0.38%	-15	-39.47%
Mercedes	132	1.20%	142	1.42%	-10	-7.04%
Maserati	3	0.03%			3	
LandRover	22	0.20%	12	0.12%	10	83.33%
Lamborghini	6	0.05%			6	
Total	11,000	100.00%	10,031	100.00%	969	9.66%

Lamborghini	6	0.05%			6	
Jaguar			2	0.02%	-2	
Ferrari	4	0.04%	1	0.01%	3	300.00%
BMW	183	1.66%	154	1.54%	29	18.83%
Bentley			3	0.03%	-3	
Audi	56	0.51%	50	0.50%	6	12.00%
Alfa Romeo	4	0.04%	8	0.08%	-4	-50.00%
Total	11,000	100.00%	10,031	100.00%	969	9.66%

PR Market YTD

Year

2011	2016	2020
2012	2017	2021
2013	2018	2022
2014	2019	2023

Month

January	May	September
February	June	October
March	July	November
April	August	December

Fuel Type

All



CB	Total Units PR TY	% Share Total Units PR	Total Units PR LY	% Share Total Units PR LY	Total Units Var PR	Total Units PR % Var
US	16,267	19.45%	15,263	18.14%	1,004	6.58%
GM	1,039	1.24%	1,056	1.26%	-17	-1.61%
Ford	8,020	9.59%	7,590	9.02%	430	5.67%
Chrysler	7,208	8.62%	6,617	7.87%	591	8.93%
KO	23,154	27.69%	19,591	23.29%	3,563	18.19%
Kia	8,312	9.94%	5,564	6.61%	2,748	49.39%
Hyundai	14,569	17.42%	13,735	16.33%	834	6.07%
Genesis	273	0.33%	292	0.35%	-19	-6.51%
JA	39,858	47.66%	45,226	53.76%	-5,368	-11.87%
Toyota	20,292	24.26%	26,050	30.97%	-5,758	-22.10%
Subaru	175	0.21%	123	0.15%	52	42.28%
Nissan	6,072	7.26%	5,439	6.47%	633	11.64%
Mitsubishi	7,311	8.74%	7,482	8.89%	-171	-2.29%
Mazda	880	1.05%	906	1.08%	-26	-2.87%
Lexus	926	1.11%	996	1.18%	-70	-7.03%
Infiniti	296	0.35%	462	0.55%	-166	-35.93%
Honda	3,488	4.17%	3,328	3.96%	160	4.81%
Acura	418	0.50%	440	0.52%	-22	-5.00%
EU	4,351	5.20%	4,045	4.81%	306	7.56%
VW	605	0.72%	562	0.67%	43	7.65%
Volvo	462	0.55%	470	0.56%	-8	-1.70%
Porsche	255	0.30%	152	0.18%	103	67.76%
Mini	197	0.24%	189	0.22%	8	4.23%
Mercedes	771	0.92%	776	0.92%	-5	-0.64%
Maserati	9	0.01%	15	0.02%	-6	-40.00%
LandRover	164	0.20%	114	0.14%	50	43.86%
Lamborghini	21	0.03%	15	0.02%	6	40.00%
Jaguar	7	0.01%	13	0.02%	-6	-46.15%
Fiat	20	0.02%	15	0.02%	5	33.33%
Ferrari	18	0.02%	3	0.00%	15	500.00%
BMW	1,346	1.61%	1,385	1.65%	-39	-2.82%
Bentley	4	0.00%	8	0.01%	-4	-50.00%
Audi	443	0.53%	294	0.35%	149	50.68%
Alfa Romeo	29	0.03%	34	0.04%	-5	-14.71%
Total	83,630	100.00%	84,125	100.00%	-495	-0.59%

Lamborghini	21	0.03%	15	0.02%	6	40.00%
Jaguar	7	0.01%	13	0.02%	-6	-46.15%
Fiat	20	0.02%	15	0.02%	5	33.33%
Ferrari	18	0.02%	3	0.00%	15	500.00%
BMW	1,346	1.61%	1,385	1.65%	-39	-2.82%
Bentley	4	0.00%	8	0.01%	-4	-50.00%
Audi	443	0.53%	294	0.35%	149	50.68%
Alfa Romeo	29	0.03%	34	0.04%	-5	-14.71%
Total	83,630	100.00%	84,125	100.00%	-495	-0.59%