

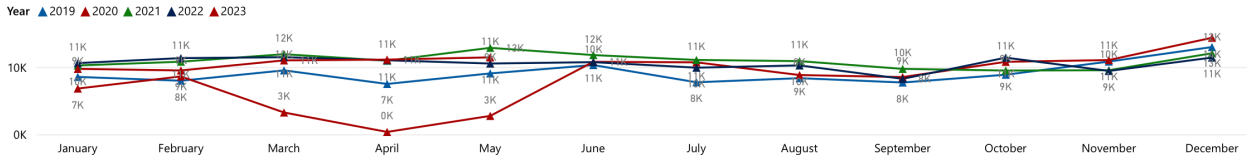
Total Industry

Year	January	February	March	April	May	June	July	August	September	October	November	December	Total
2015	6,666	6,551	7,261	5,754	6,652	7,766	5,766	6,170	6,516	7,456	7,854	5,864	63,004
2016	5,753	6,296	6,815	7,170	6,947	8,089	6,739	6,954	6,348	6,692	8,279	12,104	88,186
2017	6,580	6,856	7,271	6,009	6,944	8,513	7,067	7,340	2,290	5,746	9,585	11,606	85,807
2018	7,909	7,137	8,228	8,300	9,344	9,764	9,817	9,278	8,473	8,831	10,223	12,996	110,300
2019	8,535	7,966	9,506	7,491	9,055	10,297	7,737	8,348	7,703	8,862	10,814	12,970	109,284
2020	6,806	8,607	3,246	357	2,741	10,775	10,702	8,812	8,510	10,778	11,040	14,352	96,726
2021	10,236	10,796	11,909	10,948	12,857	11,782	11,056	10,880	9,730	9,482	9,527	12,047	131,250
2022	10,584	11,330	11,462	11,010	10,525	10,728	9,907	10,244	8,249	11,399	9,420	11,409	126,267
2023	9,732	9,495	10,991	11,107	11,440								52,765

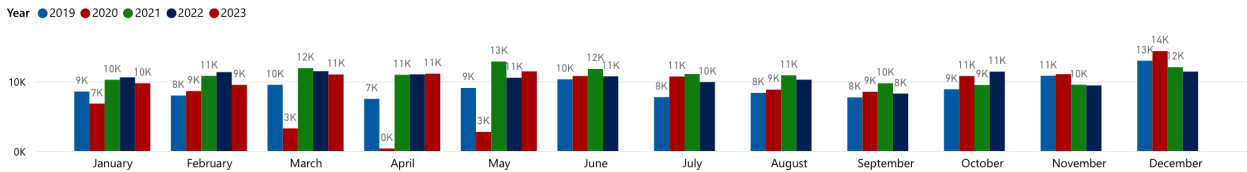


Fuel Type: All
Brand: All

Total Units PR & USVI TY by Month and Year



Total Units PR & USVI TY by Month and Year



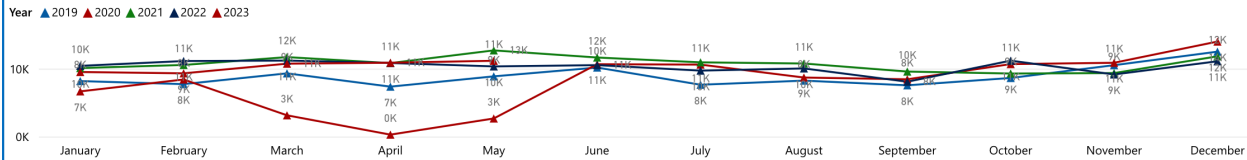
PR Only

Year	January	February	March	April	May	June	July	August	September	October	November	December	Total
2018	7,721	6,828	8,026	8,105	9,152	9,596	9,724	9,156	8,335	8,595	10,001	12,702	107,941
2019	8,168	7,721	9,307	7,351	8,863	10,161	7,631	8,235	7,546	8,628	10,508	12,497	106,616
2020	6,653	8,402	3,132	287	2,666	10,648	10,595	8,691	8,432	10,669	10,862	13,983	95,020
2021	10,085	10,540	11,697	10,814	12,686	11,636	10,926	10,755	9,570	9,281	9,346	11,809	129,145
2022	10,407	11,117	11,186	10,833	10,326	10,516	9,709	10,031	8,076	11,174	9,147	11,082	123,604
2023	9,505	9,309	10,732	10,870	11,158								51,574

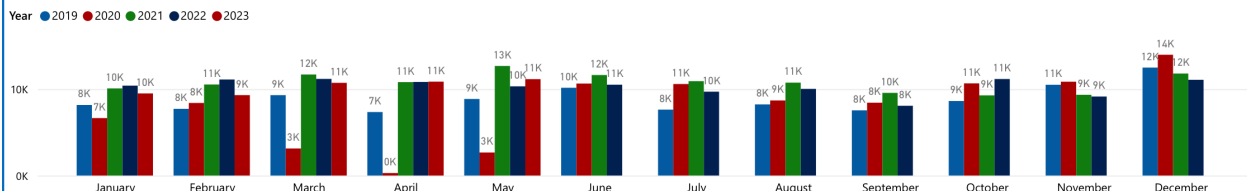


Fuel Type: All
Brand: All

Total Units PR TY by Month and Year



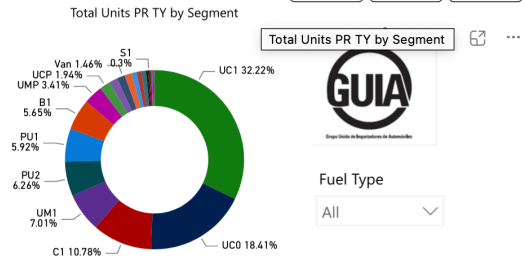
Total Units PR TY by Month and Year



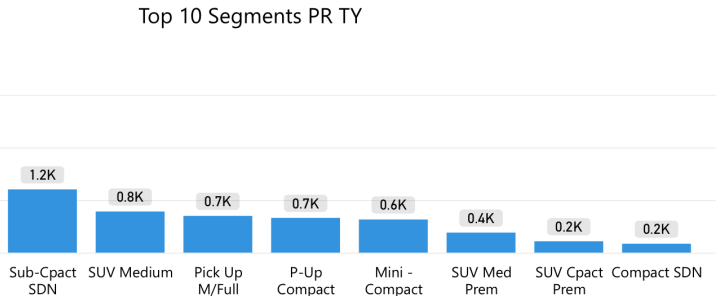
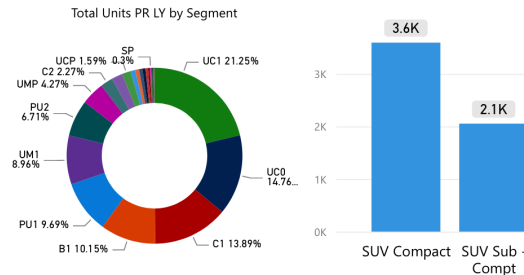
PR Total by Segment

Year: 2011, 2016, 2020, 2012, 2017, 2021, 2013, 2018, 2022

Month: January, May, September, February, June, October, March, July, November, April, August, December



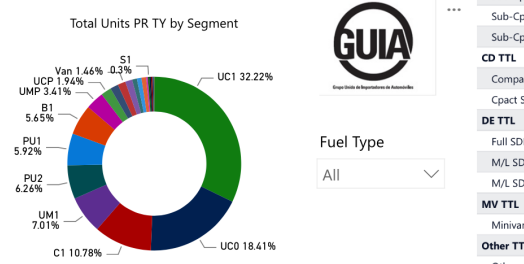
Segment	Segment Description	Total Units PR TY	Total Units PR LY	Total Units Var PR	Total Units PR % Var
UC1	SUV Compact	3,595	2,194	1,401	63.86%
UC0	SUV Sub - Compt	2,054	1,524	530	34.78%
C1	Sub-Cpact SDN	1,203	1,434	-231	-16.11%
UM1	SUV Medium	782	925	-143	-15.46%
PU2	Pick Up M/Full	699	693	6	0.87%
PU1	P-Up Compact	661	1,001	-340	-33.97%
B1	Mini - Compact	630	1,048	-418	-39.89%
UMP	SUV Med Prem	381	441	-60	-13.61%
UCP	SUV Cpact Prem	216	164	52	31.71%
CD1	Compact SDN	169	212	-43	-20.28%
Van	Van	163	64	99	154.69%
MV	Minivan	147	75	72	96.00%
CDP	Cpact SDN Prem	98	89	9	10.11%
DE	M/L SDN	96	49	47	95.92%
C2	Sub-Cpact 2DR	95	234	-139	-59.40%
DP	M/L SDN Prem	37	56	-19	-33.93%
S1	Sport	33	32	1	3.13%
UF1	SUV Full Size	32	23	9	39.13%
Total		11,158	10,326	832	8.06%



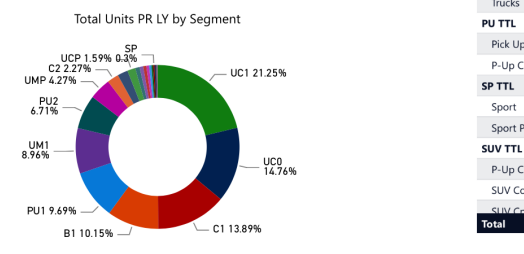
PR Segment % Share

Year: 2011, 2016, 2020, 2012, 2017, 2021, 2013, 2018, 2022, 2014, 2019, 2023

Month: January, May, September, February, June, October, March, July, November, April, August, December



Seg Parent	Total Units PR TY	% Share Total Units PR TY	Total Units PR LY	% Share Total Units PR LY	Total Units Var PR	Total Units PR % Var	Prior Month Units PR	% Share Prior Month Units
B TTL	641	5.74%	1,055	10.22%	-414	-39.24%	441	4.06%
Mini - Compact	630	5.65%	1,048	10.15%	-418	-39.89%	432	3.97%
Mini - CompPrem	11	0.10%	7	0.07%	4	57.14%	9	0.08%
C TTL	1,304	11.69%	1,679	16.26%	-375	-22.33%	1,518	13.97%
Crossover SDN	5	0.04%	4	0.04%	1	25.00%	17	0.16%
Sub-Cpact 2DR	95	0.85%	234	2.27%	-139	-59.40%	86	0.79%
Sub-Cpact Prem	1	0.01%	7	0.07%	-6	-85.71%	2	0.02%
Sub-Cpact SDN	1,203	10.78%	1,434	13.89%	-231	-16.11%	1,413	13.00%
CD TTL	267	2.39%	301	2.91%	-34	-11.30%	179	1.65%
Compact SDN	169	1.51%	212	2.05%	-43	-20.28%	104	0.96%
Cpact SDN Prem	98	0.88%	89	0.86%	9	10.11%	75	0.69%
DE TTL	137	1.23%	110	1.07%	27	24.55%	191	1.76%
Full SDN Prem	4	0.04%	5	0.05%	-1	-20.00%	6	0.06%
M/L SDN	96	0.86%	49	0.47%	47	95.92%	153	1.41%
M/L SDN Prem	37	0.33%	56	0.54%	-19	-33.93%	32	0.29%
MV TTL	147	1.32%	75	0.73%	72	96.00%	66	0.61%
Minivan	147	1.32%	75	0.73%	72	96.00%	66	0.61%
Other TTL	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Other	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Trucks	0	0.00%	0	0.00%	0	0.00%	0	0.00%
PU TTL	1,261	11.30%	1,613	15.62%	-352	-21.82%	1,355	12.47%
Pick Up M/Full	699	6.26%	693	6.71%	6	0.87%	721	6.63%
P-Up Compact	562	5.04%	920	8.91%	-358	-38.91%	634	5.83%
SP TTL	63	0.56%	63	0.61%	0	0.00%	75	0.69%
Sport	33	0.30%	32	0.31%	1	3.13%	25	0.23%
Sport Prem	30	0.27%	31	0.30%	-1	-3.23%	50	0.46%
SUV TTL	7,175	64.30%	5,366	51.97%	1,809	33.71%	6,853	63.05%
P-Up Compact	99	0.89%	81	0.78%	18	22.22%	86	0.79%
SUV Compact	3,595	32.22%	2,194	21.25%	1,401	63.86%	3,635	33.44%
SUV Comp Prem	216	1.94%	164	1.59%	52	31.71%	192	1.77%
Total	11,158	100.00%	10,326	100.00%	832	8.06%	10,870	100.00%



PR Market Month

Year

2011	2016	2020
2012	2017	2021
2013	2018	2022
2014	2019	2023

Month

January	May	September
February	June	October
March	July	November
April	August	December

Fuel Type

All



CB	Total Units PR TY	% Share Total Units PR	Total Units PR LY	% Share Total Units PR LY	Total Units Var PR	Total Units PR % Var
US	2,118	18.98%	1,992	19.29%	126	6.33%
GM	116	1.04%	91	0.88%	25	27.47%
Ford	1,122	10.06%	1,019	9.87%	103	10.11%
Chrysler	880	7.89%	882	8.54%	-2	-0.23%
KO	3,182	28.52%	2,428	23.51%	754	31.05%
Kia	1,127	10.10%	672	6.51%	455	67.71%
Hyundai	2,020	18.10%	1,732	16.77%	288	16.63%
Genesis	35	0.31%	24	0.23%	11	45.83%
JA	5,321	47.69%	5,369	51.99%	-48	-0.89%
Toyota	2,708	24.27%	3,497	33.87%	-789	-22.56%
Subaru	21	0.19%	18	0.17%	3	16.67%
Nissan	869	7.79%	545	5.28%	324	59.45%
Mitsubishi	877	7.86%	614	5.95%	263	42.83%
Mazda	165	1.48%	121	1.17%	44	36.36%
Lexus	127	1.14%	137	1.33%	-10	-7.30%
Infiniti	45	0.40%	66	0.64%	-21	-31.82%
Honda	436	3.91%	312	3.02%	124	39.74%
Acura	73	0.65%	59	0.57%	14	23.73%
EU	537	4.81%	537	5.20%	0	0.00%
VW	78	0.70%	56	0.54%	22	39.29%
Volvo	87	0.78%	76	0.74%	11	14.47%
Porsche	9	0.08%	20	0.19%	-11	-55.00%
Mini	11	0.10%	5	0.05%	6	120.00%
Mercedes	116	1.04%	103	1.00%	13	12.62%
Maserati	0	0.00%	4	0.04%	-4	-100.00%
LandRover	18	0.16%	9	0.09%	9	100.00%
Lamborghini	3	0.03%	2	0.02%	1	50.00%
Total	11,158	100.00%	10,326	100.00%	832	8.06%

Lamborghini	3	0.03%	2	0.02%	1	50.00%
Jaguar	0	0.00%			0	
Fiat	5	0.04%	5	0.05%	0	0.00%
Ferrari	0	0.00%			0	
BMW	148	1.33%	200	1.94%	-52	-26.00%
Bentley	1	0.01%			1	
Audi	56	0.50%	52	0.50%	4	7.69%
Alfa Romeo	5	0.04%	5	0.05%	0	0.00%
Total	11,158	100.00%	10,326	100.00%	832	8.06%

PR Market YTD

Year

2011 2016 2020

2012 2017 2021

2013 2018 2022

2014 2019 2023

Month

January May September


February June October

March July November

April August December

Fuel Type

All



Grupo Unilife de Seguros de Automóviles

CB	Total Units PR TY	% Share Total Units PR	Total Units PR LY	% Share Total Units PR LY	Total Units Var PR	Total Units PR % Var
US	10,138	19.66%	9,564	17.75%	574	6.00%
GM	449	0.87%	632	1.17%	-183	-28.96%
Ford	5,064	9.82%	4,643	8.62%	421	9.07%
Chrysler	4,625	8.97%	4,289	7.96%	336	7.83%
KO	14,057	27.26%	11,120	20.64%	2,937	26.41%
Kia	4,714	9.14%	2,923	5.43%	1,791	61.27%
Hyundai	9,158	17.76%	8,015	14.88%	1,143	14.26%
Genesis	185	0.36%	182	0.34%	3	1.65%
JA	24,641	47.78%	30,707	57.00%	-6,066	-19.75%
Toyota	12,499	24.24%	17,762	32.97%	-5,263	-29.63%
Subaru	96	0.19%	84	0.16%	12	14.29%
Nissan	3,623	7.02%	3,195	5.93%	428	13.40%
Mitsubishi	4,736	9.18%	5,531	10.27%	-795	-14.37%
Mazda	526	1.02%	618	1.15%	-92	-14.89%
Lexus	546	1.06%	622	1.15%	-76	-12.22%
Infiniti	195	0.38%	329	0.61%	-134	-40.73%
Honda	2,145	4.16%	2,224	4.13%	-79	-3.55%
Acura	275	0.53%	342	0.63%	-67	-19.59%
EU	2,738	5.31%	2,478	4.60%	260	10.49%
VW	373	0.72%	340	0.63%	33	9.71%
Volvo	294	0.57%	319	0.59%	-25	-7.84%
Porsche	150	0.29%	104	0.19%	46	44.23%
Mini	121	0.23%	118	0.22%	3	2.54%
Mercedes	474	0.92%	445	0.83%	29	6.52%
Maserati	5	0.01%	11	0.02%	-6	-54.55%
LandRover	104	0.20%	74	0.14%	30	40.54%
Lamborghini	9	0.02%	9	0.02%	0	0.00%
Total	51,574	100.00%	53,869	100.00%	-2,295	-4.26%

Lamborghini	9	0.02%	9	0.02%	0	0.00%
Jaguar	7	0.01%	8	0.01%	-1	-12.50%
Fiat	16	0.03%	5	0.01%	11	220.00%
Ferrari	9	0.02%	2	0.00%	7	350.00%
BMW	867	1.68%	872	1.62%	-5	-0.57%
Bentley	4	0.01%	2	0.00%	2	100.00%
Audi	282	0.55%	147	0.27%	135	91.84%
Alfa Romeo	23	0.04%	22	0.04%	1	4.55%
Total	51,574	100.00%	53,869	100.00%	-2,295	-4.26%