

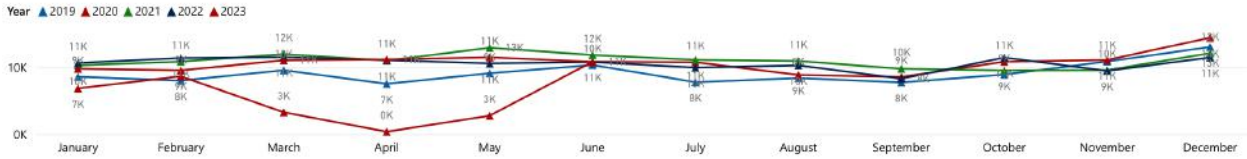
Total Industry

Year	January	February	March	April	May	June	July	August	September	October	November	December	Total
2015	6,000	6,321	7,261	5,734	6,052	7,700	5,700	6,770	6,510	7,430	7,034	5,004	69,004
2016	5,753	6,296	6,815	7,170	6,947	8,089	6,739	6,954	6,348	6,692	8,279	12,104	88,186
2017	6,580	6,856	7,271	6,009	6,944	8,513	7,067	7,340	2,290	5,746	9,585	11,606	85,807
2018	7,909	7,137	8,228	8,300	9,344	9,764	9,817	9,278	8,473	8,831	10,223	12,996	110,300
2019	8,535	7,966	9,506	7,491	9,055	10,297	7,737	8,348	7,703	8,862	10,814	12,970	109,284
2020	6,806	8,607	3,246	357	2,741	10,775	10,702	8,812	8,510	10,778	11,040	14,352	96,726
2021	10,236	10,796	11,909	10,948	12,857	11,782	11,056	10,880	9,730	9,482	9,527	12,047	131,250
2022	10,584	11,330	11,462	11,010	10,525	10,728	9,907	10,244	8,249	11,399	9,420	11,409	126,267
2023	9,732	9,495	10,991	11,107	11,440	10,757							63,522

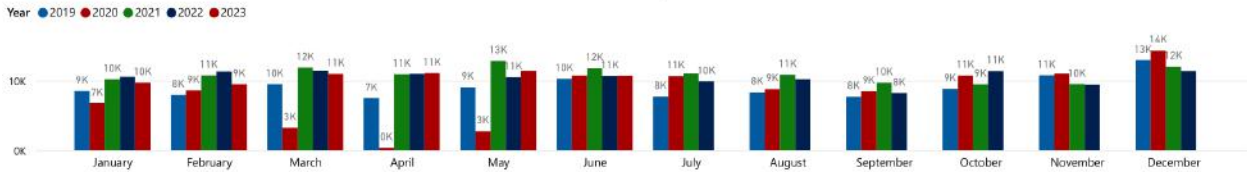


Fuel Type: All
Brand: All

Total Units PR & USVI TY by Month and Year



Total Units PR & USVI TY by Month and Year



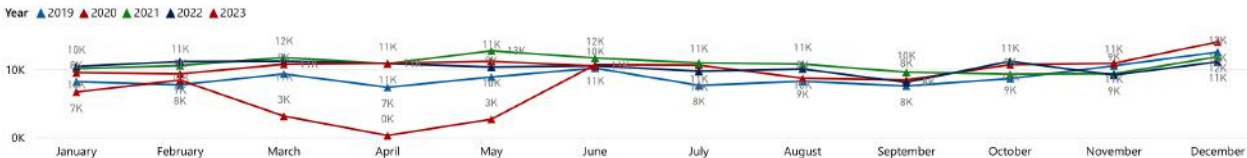
PR Only

Year	January	February	March	April	May	June	July	August	September	October	November	December	Total
2018	7,721	6,828	8,026	8,105	9,152	9,596	9,724	9,156	8,335	8,595	10,001	12,702	107,941
2019	8,168	7,721	9,307	7,351	8,863	10,161	7,631	8,235	7,546	8,628	10,508	12,497	106,616
2020	6,653	8,402	3,132	287	2,666	10,648	10,595	8,691	8,432	10,669	10,862	13,983	95,020
2021	10,085	10,540	11,697	10,814	12,686	11,636	10,926	10,755	9,570	9,281	9,346	11,809	129,145
2022	10,407	11,117	11,186	10,833	10,326	10,516	9,709	10,031	8,076	11,174	9,147	11,082	123,604
2023	9,505	9,309	10,732	10,870	11,158	10,458							62,032

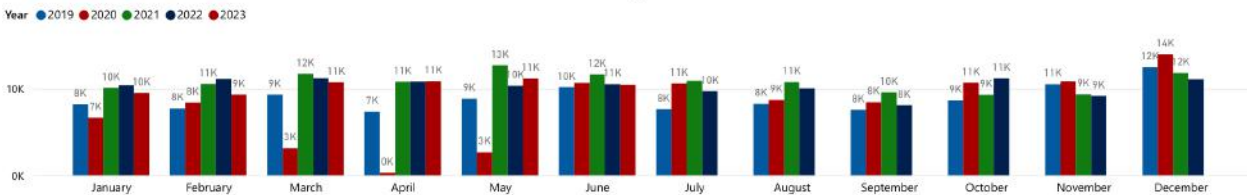


Fuel Type: All
Brand: All

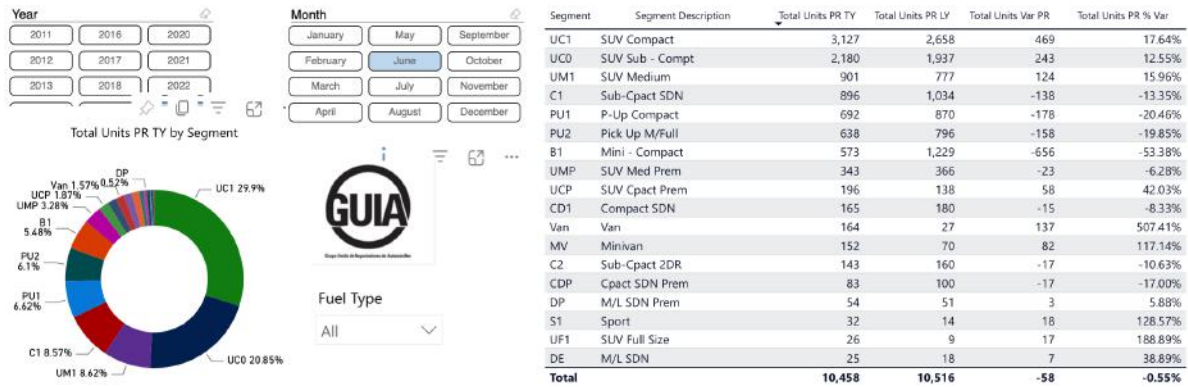
Total Units PR TY by Month and Year



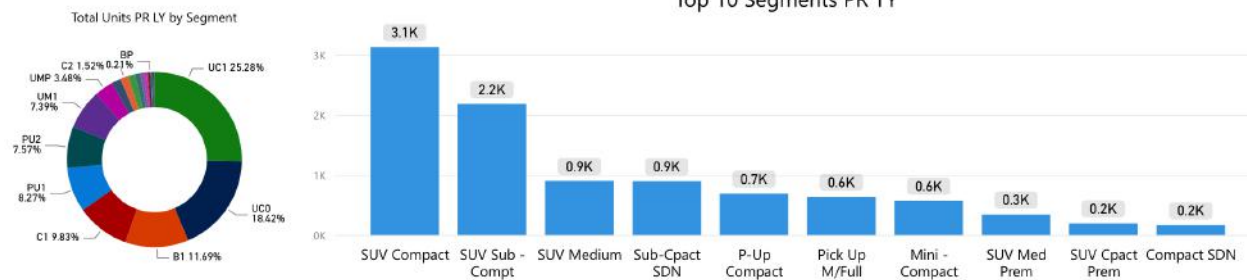
Total Units PR TY by Month and Year



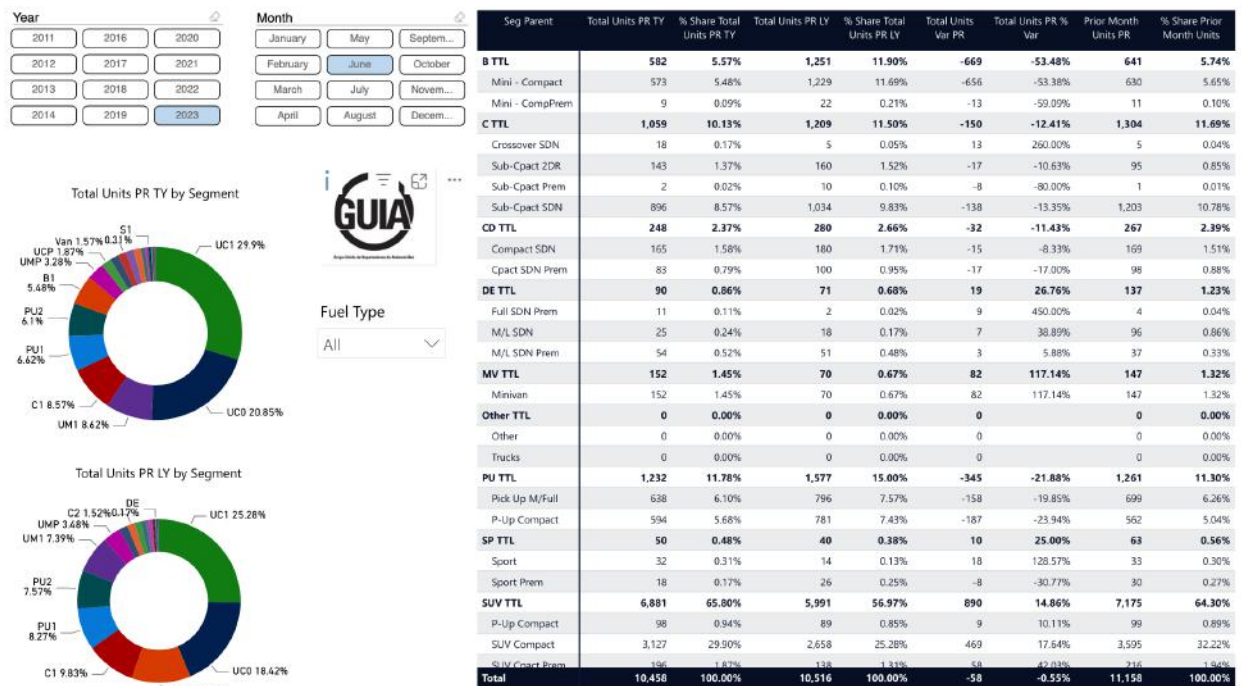
PR Total by Segment



Top 10 Segments PR TY



PR Segment % Share



PR Market Month

Year


2011	2016	2020
2012	2017	2021
2013	2018	2022
2014	2019	2023

Month

January	May	September
February	June	October
March	July	November
April	August	December

Fuel Type

All



Grupo Unico de Registradores de Automóviles

CB	Total Units PR TY	% Share Total Units PR	Total Units PR LY	% Share Total Units PR LY	Total Units Var PR	Total Units PR % Var
US	2,102	20.10%	1,914	18.20%	188	9.82%
GM	128	1.22%	182	1.73%	-54	-29.67%
Ford	978	9.35%	944	8.98%	34	3.60%
Chrysler	996	9.52%	788	7.49%	208	26.40%
KO	2,911	27.84%	3,089	29.37%	-178	-5.76%
Kia	1,163	11.12%	899	8.55%	264	29.37%
Hyundai	1,729	16.53%	2,157	20.51%	-428	-19.84%
Genesis	19	0.18%	33	0.31%	-14	-42.42%
JA	4,915	47.00%	5,021	47.75%	-106	-2.11%
Toyota	2,386	22.82%	2,996	28.49%	-610	-20.36%
Subaru	23	0.22%	14	0.13%	9	64.29%
Nissan	988	9.45%	893	8.49%	95	10.64%
Mitsubishi	710	6.79%	562	5.34%	148	26.33%
Mazda	118	1.13%	87	0.83%	31	35.63%
Lexus	131	1.25%	135	1.28%	-4	-2.96%
Infiniti	37	0.35%	35	0.33%	2	5.71%
Honda	477	4.56%	276	2.62%	201	72.83%
Acura	45	0.43%	23	0.22%	22	95.65%
EU	530	5.07%	492	4.68%	38	7.72%
VW	88	0.84%	59	0.56%	29	49.15%
Volvo	93	0.89%	73	0.69%	20	27.40%
Porsche	1	0.01%	7	0.07%	-6	-85.71%
Mini	23	0.22%	6	0.06%	17	283.33%
Mercedes	93	0.89%	95	0.90%	-2	-2.11%
Maserati	1	0.01%	2	0.02%	-1	-50.00%
LandRover	14	0.13%	11	0.10%	3	27.27%
Lamborghini	4	0.04%	2	0.02%	2	100.00%
Total	10,458	100.00%	10,516	100.00%	-58	-0.55%

Lamborghini	4	0.04%	2	0.02%	2	100.00%
Jaguar	0	0.00%	1	0.01%	-1	-100.00%
Fiat	4	0.04%	8	0.08%	-4	-50.00%
Ferrari	1	0.01%	0	0.00%	1	100.00%
BMW	150	1.43%	188	1.79%	-38	-20.21%
Bentley	0	0.00%	1	0.01%	-1	-100.00%
Audi	57	0.55%	35	0.33%	22	62.86%
Alfa Romeo	1	0.01%	4	0.04%	-3	-75.00%
Total	10,458	100.00%	10,516	100.00%	-58	-0.55%

PR Market YTD

Year

2011	2016	2020
2012	2017	2021
2013	2018	2022
2014	2019	2023

Month

January	May	September
February	June	October
March	July	November
April	August	December

Fuel Type

All



CB	Total Units PR TY	% Share Total Units PR	Total Units PR LY	% Share Total Units PR LY	Total Units Var PR	Total Units PR % Var
US	12,240	19.73%	11,478	17.83%	762	6.64%
GM	577	0.93%	814	1.26%	-237	-29.12%
Ford	6,042	9.74%	5,587	8.68%	455	8.14%
Chrysler	5,621	9.06%	5,077	7.89%	544	10.71%
KO	16,968	27.35%	14,209	22.07%	2,759	19.42%
Kia	5,877	9.47%	3,822	5.94%	2,055	53.77%
Hyundai	10,887	17.55%	10,172	15.80%	715	7.03%
Genesis	204	0.33%	215	0.33%	-11	-5.12%
JA	29,556	47.65%	35,728	55.49%	-6,172	-17.27%
Toyota	14,885	24.00%	20,758	32.24%	-5,873	-28.29%
Subaru	119	0.19%	98	0.15%	21	21.43%
Nissan	4,611	7.43%	4,088	6.35%	523	12.79%
Mitsubishi	5,446	8.78%	6,093	9.46%	-647	-10.62%
Mazda	644	1.04%	705	1.09%	-61	-8.65%
Lexus	677	1.09%	757	1.18%	-80	-10.57%
Infiniti	232	0.37%	364	0.57%	-132	-36.26%
Honda	2,622	4.23%	2,500	3.88%	122	4.88%
Acura	320	0.52%	365	0.57%	-45	-12.33%
EU	3,268	5.27%	2,970	4.61%	298	10.03%
VW	461	0.74%	399	0.62%	62	15.54%
Volvo	387	0.62%	392	0.61%	-5	-1.28%
Porsche	151	0.24%	111	0.17%	40	36.04%
Mini	144	0.23%	124	0.19%	20	16.13%
Mercedes	567	0.91%	540	0.84%	27	5.00%
Maserati	6	0.01%	13	0.02%	-7	-53.85%
LandRover	118	0.19%	85	0.13%	33	38.82%
Total	62,032	100.00%	64,385	100.00%	-2,353	-3.65%

Lamborghini	13	0.02%	11	0.02%	2	18.18%
Jaguar	7	0.01%	9	0.01%	-2	-22.22%
Fiat	20	0.03%	13	0.02%	7	53.85%
Ferrari	10	0.02%	2	0.00%	8	400.00%
BMW	1,017	1.64%	1,060	1.65%	-43	-4.06%
Bentley	4	0.01%	3	0.00%	1	33.33%
Audi	339	0.55%	182	0.28%	157	86.26%
Alfa Romeo	24	0.04%	26	0.04%	-2	-7.69%
Total	62,032	100.00%	64,385	100.00%	-2,353	-3.65%